RJ Reynolds
Tobacco Company

D. M 7/27/93
T & D 8/13/93
S. R. M
S. A. M. 7/12/93

JULY 16, 1993

CC: LANNY

J.W. SWINEA
Senior Chain Accounts Manager

515 Airport Road, Suite #110
Chattanooga, TN 37421
615-855-0485
Fax 615-894-2244

TO:

J. H. CASEY	B.A. BECRAFT, III	E. MACIAS
F. J. DEJOHN	S. S. CORDELL	M. L. PAULSON
A. W. RICE	J. E. LINTZENICH	S. J. TENNANT
W. T. WARD	L. K. BRUBAKER	E. T. LENEHAM
D. M. HARRIS, III	L. O. SHEER	W. C. BENNETT
A. J. TRESS	J. J. GIRARD	T. E. GILLESPIE
L. W. CLOE	R. D. BERRIER	G. L. PAULING
J. L. BELL, III	E. F. THOMAS	J. T. FRASER
B. C. BOER	J. B. WEATHERSBY	J. F. ABRAHAMSON
D. M. COMER	J. E. HULL	J. R. ACORD
S. L. WADSWORTH	P. J. GILOTTY	M. D. HANCZ
R. L. MITCHELL	R. P. STANLEY	W. W. WALTER
L. D. GANN	J. M. MASON	K. A. MEEK
K. J. DELURY	D. M. PALMER	J. A. GARCIA

SUBJECT: PILOT OIL 0562-00-00

PLEASE FIND ENCLOSED AUTHORIZATION FORM, SIGNED BY BOB YON, FOR THE FOLLOWING PROMOTION:

WINSTON SELECT B1G1F

SINCERELY,

J. W. SWINEA
SR. CHAIN ACCOUNTS MANAGER

JWS/MH

ATTACHMENT

PLEASE USE LIST PREVIOUSLY SENT TO YOU FOR PREBOOKING WITH THE SUPPLIER THAT SERVICES PILOT OIL FOR YOUR DIVISION.

51847 6333

"We work for smokers."

Source: https://www.industrydocuments.ucsf.edu/docs/hnhy0000

CHAIN AUTHORIZATION

PROMOTION	CHAIN
Winston SELECT *Buy 1 Get 1 Free*	pilot CID# 0562-00-00

FROM: J. SWINEA, SR. CHAIN ACCOUNTS MANAGER 2440

TO: RJR Divisions

1228	2824	4528	5425	6730
1324	2826	4532	5539	6732
1334	2828	4728	6122	6824
1634	2822	4732	6124	6830
2128	2831	4826	6128	6834
2135	4226	5322	6130	6836
2436	4324	5332	6228	
2438	4336	5328	6330	
2732	4338	5334	6628	

Division Sales Personnel

AUTHORIZED STORE NUMBERS:

ALL STORES

BRAND ASSORTMENT

Quantity	Brand	Line No.
2	Winston Select Lights KS	B1G1F
2	Winston Select Lights KS Box	B1G1F
2	Winston Select Lights 100	B1G1F
2	Winston Select Slim Lights 100 Box	B1G1F
2	WIN Select FF	B1G1F
2	WIN Select Box FF	B1G1F
12	TOTAL CARTONS	

CHAIN AUTHORIZATION:
NAME: [illegible]
TITLE: [illegible]
DATE: [illegible]

Distribution Date: Week of July 19th, 1993
Supplier:
Display Date: Week of July 19th, 1993
Payment: HQ: STORE:

SPECIAL INSTRUCTIONS:

PLACE IN PREFERRED PRESENCE
PLACE TEMPORARY DISPLAY IF NEEDED

51847 6334

Source: https://www.industrydocuments.ucsf.edu/docs/hnhy0000